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**MINISTRY OF TRANSPORT, INFRASTRUCTURE,  
HOUSING & URBAN DEVELOPMENT.**

State Department for Housing and Urban Development.



# AHIS

Affordable Housing  
Investment Summit

**MEET . INVEST . BUILD**

 26th & 27th June - 2019

 Radisson Blu, Nairobi, Kenya





**RAVI KUMAR  
CHANDRAN**  
Director,  
GBB Ventures

AHIS 2019 was aimed to bring together distinguished set of key stakeholders from the various verticals of affordable housing sector throughout the continent of Africa and beyond. It is a platform created to facilitate interactions, knowledge flow and business.

We are extremely delighted and express our deepest gratitude to you all for your support in achieving just that and so much more. We have merely been the facilitators and the success of these discussions we have had relies on the communication between attendees. Our heartfelt thanks to the Ministry of Transport, Infrastructure, Housing, Urban Development and Public Works, Kenya for their endorsement and specially Hon. Charles Hinga Mwaura, Principal Secretary, State Department for Housing, Urban Development and Public Works for not only both inaugurating and concluding the summit but also for his sheer passion, commitment and utmost dedication towards the progress of this sector.

We also thank the advisory board, speakers, partners and all the attendees for their time with us and becoming an integral part of the success story. With a beginning on such a high note and the overwhelming positive outlook that all the attendees bestowed on us, we are assured that we have stepped in the right direction and we look forward to your continued support in our journey to make housing available for humanity.

# INTRODUCTION

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The Affordable Housing Investment Summit 2019 endorsed by the Ministry of Housing, Government of Kenya, was a two-day gathering that was focused on bringing together a global network of investors, developers, government officials, financial consultants, architects and technology providers, to collaborate under one roof to find effective and innovative affordable solutions to the current housing scenario in Africa.

Though Affordable Housing has been the topic to grab headlines in the past few years across Africa, the solutions to the problem have been limited due to individual efforts that have created a localised impact. We saw that, bringing together multiple stakeholders of the sector under one roof would not only lead to a collective effort but also give a platform to brainstorm innovative solutions to the daunting issues. Hence we did what we have always been marked for; we connected people, initiated discussions on specific issues, provided for them to network and most importantly have a fruitful and fun time at the summit.

And thus the success of this initiative has not only come from the immense positive comments we have received, but also through the real solutions that were discussed, thought over and being implemented for the future of a happy human living. We acknowledge the contribution of each and every attendee who felt a genuine concern for the sector, put in sincere efforts towards developing it and made AHIS possible.

## TAKE A LOOK AT THE NUMBERS



**250<sup>+</sup>**  
DELEGATES



**22<sup>+</sup>**  
COUNTRIES

**98%** OF THE ATTENDEES  
RECOMMEND PEERS TO  
ATTEND THE SUMMIT

**96%** OF THE ATTENDEES  
HAVE RATED THE  
SUMMIT VERY HIGH



The AHIS 2019 started on a high note when we had the Principal Secretary Charles Hinga himself inaugurate the summit with his astounding speech on the government's efforts and role in developing the sector in Kenya. This was then followed by a quick story of how AHIS came to be, explained by Ravi Kumar Chandran, MD of GBB Venture.

The 2 days continued their course through the variety of topics, all concerning the various challenges and approaches to address them. Some of the most notable and highly commended speakers from across Africa and beyond contributed to these sessions and drove them to be of massive value to the attendees by also taking questions and comments from the audience. One of the key action-packed activities on Day 1, was the B2B meetings that was organized between exclusive investors and developers. This session not only brought about the deal-flow discussions, but also strengthened professional ties for future prospects. With such an influx of positive energy, the 27th June had to have a no small conclusion. Fortunately, the PS agreed to conclude the summit by taking in audience questions on the government's mission and action towards the affordable housing sector.

This was greatly received by the audiences whose enthusiasm was highly evident at the closing ceremony. The attendees parted with a head full of knowledge, novel thoughts and people to remember, until the next time.

[Click here to view Photos](#)

# SPEAKERS & AGENDA

The 2 day power packed agenda encompassed a wide range of strong topics, which were diligently put forth, deliberated and presented by the best known subject matter experts in the field.

[Click here to view videos](#)

\* A few more videos will be added shortly

05  
SPEECHES

03  
CANDID

20  
PRESENTATIONS

04  
PANEL DISCUSSIONS

01  
DEBATE

07  
NETWORKING





## Welcome Address

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**RAVI KUMAR CHANDRAN**

GBB Consulting  
Services Pvt. Ltd.



## Summit Note

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**LEE KARURI**

Executive Chairman,  
Resorts and Cities



## Chairperson's Note

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**NEALE PETERSEN**

Founder & Editor-in Chief,  
Real Estate Investor Magazine



## Inaugural Address & Keynote

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**HON.CHARLES HINGA MWAURA**

Principal Secretary - State Department  
for Housing, Urban Development, and  
Public Works



## The Past, Present & Future of Affordable Housing in Africa

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**ANDREW CHIMPONDAH**

Managing Director,  
Shelter Afrique



## Getting Real About Affordable Housing: What Will it Take to Make it Work?

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**KECIA RUST**

Executive Director - Affordable  
Housing Finance in Africa (CAHF)



The Opportunity at the Bottom of the Income Pyramid

**IAN SHAPIRO**

Chief Executive Officer,  
Reall



Green Buildings – Sustainable Affordable Housing

**ELIZABETH WANGECI CHEGE**

Chairperson,  
Kenya Green Building Society



African Mortgage Platform Limited

**ERIC MOKUA ARITA**

African Mortgage Platform Ltd



Role of Insurance & Pension in Housing Investment

**EZEKIEL MACHARIA MBURU**

Chief Actuary & Managing Director,  
Kenbright Holdings



Unlocking Delivery Of Housing In Kenya: The Need For Construction Finance

**SEETA SHAH**

Affordable Housing Consultant



Financing Slum Upgrading in Africa: Challenges and Responses

**JAMES MUTERO**

International Consultant



Solar Power for Affordable Housing in Africa

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**BAKO AMBIANDA**

President & CEO,  
Labacorp Power Company



Presentation by Vitra

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**AMAN ATWAL**

Regional Sales Manager,  
SADC & EAC - Vitra



Innovations in precast concrete technology for affordable housing programs

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**KLAUS SCHNEIDERS**

Head of Consulting,  
B.T. innovation GmbH



Build Affordable, Build Fast, Build with Steel

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**MANISH GARG**

Business Head,  
Safal Building Systems Ltd



How Kenya's One Stop for Construction Leads to Affordable Housing

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**CHARLES GICHANE**

Head of Marketing,  
Apex Steel LTD



Development & Civilization And African Leadership

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**WALE AKINYEMI**

Chief Transformation Officer,  
Powertalks Limited



Emerging Technologies and their Effects on Affordable Housing

**HON. MICHAEL ONYANGO**

Member of Distributed Ledgers and AI TaskForce - Ministry of Information, Communication and Technology



A Case Study on Affordable Housing

**RAVI KOHLI**

Founder & Managing Director, Karibu Homes



Kenyan Investment Climate

**GURACHA ADI**

General Manager Investor Services, KenInvest



The challenges & Experiences with Affordable Housing Provision in a Global Context

**CLAUDIO ACIOLY**

Head - Capacity Building, Senior Housing Expert - UN Habitat



Affordable Housing Between the Challenge and the Opportunity

**HUSSAM RAOUF**

Managing Director, Mont Hill Consultancy



Land Policies: Foundation to Affordable Projects Development & Delivery

**Dr. Patrick Opoku**

Advisor for Academic Cooperation, GIZ African Union Office



Design & material innovation that can redefine Affordable Housing

**CAMERON RUSH**

Director,  
Pumapa Capital



Healthy Cities:  
Our Planet Our Home

**PENINAH MUTONGA**

Affordable Housing Research Lead,  
Orkidstudio



Healthy Cities:  
Our Planet Our Home

**JAMES MITCHELL**

Co-Founder & CEO,  
Builder & Orkidstudio



Cooperative Housing and the  
Big Impact

**MIKE DURU**

Zimbabwe National Association of  
Housing Cooperatives

Click here to view Presentations



Panel Discussion:  
Financing the Affordable Housing in Kenya

**SEETA SHAH**

Affordable Housing  
Consultant

**ROBERT KIBAARA**

Chief Executive Officer,  
HF Group

**CAROLINE  
WANJERI KIHARA**

KCB Bank Limited,  
Head Mortgage Busines

**LORRAINE VUGUZA**

Investment Officer,  
Triple Jump



Fire Side Chats:  
Development of Affordable Housing:  
What matters?

**NAAMAN GEDA**

Gerente Geral – Africa,  
Renovatio Capital

**S K YEMI ADELAKUN**

MD & CEO,  
NISH Affordable Housing Ltd

**MUSTAPHA NJIE**

CEO,  
TAF Africa Global Limited



Panel Discussion:  
The Most Promising Countries for Affordable  
Housing: Investor Perspective

**NEALE PETERSEN**

Founder & Editor-in Chief,  
Real Estate Investor Magazine

**COLLIN CATHERINE**

Head of EIB Regional  
Representation for East Africa,  
European Investment Bank

**GHISLAIN DE VALON**

Country Director – AFD Kenya,  
French Development Agency

**TAHANE MAHLAOLE**

Investment Manager,  
International Housing Solutions

**GODFREY TAPELA**

Senior Investment Officer,  
International Finance  
Corporation





The Great Debate:  
Sustainable Development:  
Cost v/s Value in Affordable Housing

**SENATOR SYLVIA MUENI KASANGA**  
Founder and Managing Director,  
Sycum Solutions Company Ltd

**DAVID MATOLE**  
Director,  
Green Arch Ltd.

**JOHN KABUYE -KALUNGI**  
Founder and MD,  
BESIC Group

**KARIUKI KIRAGU**  
Group Managing Director,  
Bomakazi Systems

## Infrastructure: The Key to Affordability

**VINCENT AGABA**  
Managing Director,  
Avarts Housing Limited

**MKO BALOGUN**  
MD & CEO,  
Global Property &  
Facilities International Ltd

**MAIRURA OMWENGA**  
Chairman,  
Town and County Planners  
Association of Kenya

**PROF. JASON MOCHACHE**  
Associate Professor,  
The Technical University  
of Kenya, Nairobi



Cost Saving on Construction  
for Affordability

**DAVID M GAIWHO**  
President,  
Africa Association of  
Quantity Surveyors

**SAADIYA AMINU**  
Managing Director/CEO,  
Urban Shelter

**SEBASTIAN DIETZOLD**  
Managing Director,  
CPS Live Limited

**ROBERT GICHOHI**  
Director Project Management,  
MML Turner & Townsend,  
Kenya



## Plenary Session

### NEALE PETERSEN

Founder & Editor-in Chief,  
Real Estate Investor Magazine

### CLAUDIO ACIOLY

Capacity Building, Senior  
Housing Expert - UN Habitat

### KECIA RUST

Executive Director,  
Affordable Housing Finance  
in Africa (CAHF)

### ROBERT GICHOHI

Director Project Management,  
MML Turner & Townsend, Kenya



## Closing Remarks

### HON.CHARLES HINGA MWAURA

Principal Secretary - State Department  
for Housing, Urban Development,  
and Public Works



Great initiative. The exchange between PS Charles Hinga with Seeta Shah and Kecia Rust was extremely useful for the summit. Thanks GBB to put together such an amazing summit and agenda

- Claudio Acioly,  
UN Habitat



Great summit and greater opportunity to connect with industry leaders and have comprehensive view about the affordable housing sector

- Hussam Raouf,  
Monthill Consultancy



The first AHIS was very organized and executed. I would like to congratulate the entire GBB team for coming up with such commendable summit

- John Kabuye Kalungi,  
BESIC Group Ltd



Through AHIS, I identified that affordable housing development is becoming a global challenge and it really need an urgent attention. The summit tackled all corners to ensure the challenges are given kind attention

- Regina Mukanusinga,  
Development Bank of Rwanda



I enjoyed being part of the summit. It exhibited wealth of knowledge on affordable housing. This summit is timely as it provided insights and the key areas of research in the sector

- A. Muthoka,  
National Construction Authority



It was a great summit. A good mix of attendees from investors, developers, architects, contractors and town planners

- Peris Mburu,  
FSD Africa

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## INFORMATION PARTNERS



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# SUMMIT PARTNERS



**Mustapha Njie (Youthman)** @TafNjie · Jun 27  
 #GambiaDafaaDemDiyaaKuyaa  
 Participated on the Fire Side Chat on Development of Affordable Housing in #Africa: What matters at #AHIS2019 in Nairobi, Kenya. @salieutaal @haronadrammeh @fadyhocheimy @Fatushow @Naboufall @ACFBanjul @DrKabsun @assansoss @gbbventure @oussosseh

**RealEstateInvestorZA** @REIM\_SA · Jun 20  
 Only 6 more days until the Affordable Housing Investment Summit in Kenya #AHIS2019 at Radisson Blu, Nairobi, Kenya. Learn more about the conference highlights, and the speakers here: [bit.ly/2JBVC9V](https://bit.ly/2JBVC9V)

**NISH Affordable Housing** @HousingNish · Jun 1  
 NISH Housing was founded to promote synergy among stakeholders in #affordablehousing in #Nigeria and have joined #AHIS2019 as the association partner. Meet Mr. Yemi Adelakun, the CEO of NISH, at the AHIS on 26 - 27 June 2019 Nairobi, Kenya. More info here: [lnkd.in/fuYaMqf](https://lnkd.in/fuYaMqf)

**Peter Achayo** @PeterAchayoLive  
 One of the most illuminating and impactful #affordablehousing events in Africa..quite glad to have attended...

**GBB Venture** @gbbventure  
 Super excited to announce that the first edition of the Affordable Housing Investment Series has now begun in Radisson Blu, Nairobi, Kenya. Keep your eyes peeled for the live updates.

**Reall** @reall\_int · Jun 26  
 Reall Chief Executive, @ShapiroIan, discussing the wealth of development opportunities that are unlocked via investment in affordable housing for people living on low incomes. @gbbventure #AHIS2019 #affordablehousing

**PS Charles Hinga** @PSCharlesHinga · Jun 26  
 Making official opening remarks during the Affordable Housing Investment Summit currently being held at the @RadissonBlu hotel in Nairobi. The event has been organized by @gbbventure and theme is 'Sustainable Development: Cost V/S Value in Affordable Housing.'

**Catherine Collin** @ccollin3 · Jun 26  
 A very interesting discussion indeed and glad to have been able to contribute and present @EIB approach to #housing finance as part of our #urbanlending agenda with partners @AFD\_en @IFCAfrica @TDotUnchained #InternationalHousingSolutions

**GBB Venture** @gbbventure  
 #Liveupdate: What are the most promising countries within the affordable housing sector for an investor? Diving deep into it in the panel discussion at the #AHIS2019.

**Senator Sylvia Kasanga** @SylviaKasanga · Jun 27  
 Moderating a session on "Sustainable Development in Affordable Housing" at the Affordable Housing Investment Summit taking place at Raddison Blu Hotel Nairobi.  
 #TheGreatDebate #CostVersusValue #AHIS2019

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# GBB INITIATIVES '19

Our Summits Across The Globe



25-26  
JUL



**RED Sub – Saharan Africa**  
Sandton Convention Centre,  
Johannesburg, South Africa

28-29  
OCT



**RED West Africa**  
Eko Hotels & Suites, Lagos, Nigeria

2-3  
DEC



**RED – Asia**  
Bangkok, Thailand



# **GBB** ABOUT / CONTACT

Global Business to Business or GBB, is a vision that has been transformed into an organization. We are a human-centered, business-driven, value-focused organization, whose aim is to be the global leaders and facilitators in inter-business and inter-market professional solutions.

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